

# **Results for announcement to the market**

## **Primary Health Care Limited**

### **Appendix 4D – Half Year Report**

For the Half Year ended 31 December 2012

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# Primary Health Care Limited

## Appendix 4D – Half Year Report

For the Half Year ended 31 December 2012

<b>\$000</b>	<b>% Change</b>	<b>31 December 2012 Total</b>	<b>31 December 2011 Total</b>
Revenue	5%	720,743	686,182
<b>EBITDA</b>		<b>186,112</b>	166,831
Depreciation		30,505	32,049
<b>EBITA</b>		<b>155,607</b>	134,782
Interest expense		37,677	43,611
Amortisation of borrowing costs		2,100	12,486
Amortisation of intangibles		13,960	11,604
Income tax expense		31,146	19,783
<b>Profit for the period after tax</b>	50%	<b>70,724</b>	47,298
Attributable to non-controlling interest		1,191	987
<b>Profit for the period after tax attributable to equity holders</b>	50%	<b>69,533</b>	46,311
<b>Cents per share</b>		<b>2012 Total</b>	<b>2011 Total</b>
Basic and diluted earnings per share		13.8	9.3
Final dividend		N/A	N/A
Interim dividend <sup>1, 2</sup>		6.5	5.0
		<b>6.5</b>	5.0

<sup>1</sup> All dividends are fully franked at the corporate income tax rate (2012: 30%, 2011: 30%).

<sup>2</sup> The record date for determining entitlement to the interim dividend is 22 March 2013 and is payable on 8 April 2013. The Dividend Reinvestment Plan (DRP) and Bonus Share Plan (BSP) will operate with nil discount (31 December 2011: nil discount). The last date for the receipt of an election notice for participation in these plans is 22 March 2013.

# Primary Health Care Limited

## Appendix 4D – Half Year Report

For the Half Year ended 31 December 2012

### Summary

The Directors of Primary Health Care Limited (“Primary”) announce the results for the six months ended 31 December 2012. Key points of the half year results are:

- EBITDA up 11.6% to \$186.1m (2011: \$166.8m);
- Net Profit After Tax up 50% to \$69.5m (2011: \$46.3m);
- EPS up 48% to 13.8 cent per share (2011: 9.3cps);
- Margins up - Medical Centres 80 bps, Pathology 100 bps and Imaging 500 bps over prior corresponding period;
- 46% improvement in group cash flows from operating activities to \$130.3m; and
- Interim dividend up 30% to 6.5 cents per share fully franked (2012: 5.0 cents).

### Operating overview

Primary has delivered a strong trading result for 1H FY2013 with 11.6% EBITDA growth, 50% Net Profit after Tax growth and 48% EPS growth.

This organic growth has been driven by both revenue and margin gains. The strength of the trading result is reflected by the following key indicators:

- Medical Centres EBITDA growth of 9% in the 58 large-scale centres;
- Medical Centres margin up 80 bps to 55.4%;
- Pathology EBITDA growth of 13% to \$69.5m and organic revenue growth of 6.6%;
- Pathology EBITDA margin 17.0% up from 16.0% for 1H FY2012;
- Imaging EBITDA growth of 30% to \$35.0m; and
- Imaging EBITDA margin up 500 bps to 22.6%.

Complementing this strong trading result, free cash-flow has improved significantly. Net cash provided by operating activities improved by 46% to \$130m in 1H FY2013 compared to 1H FY2012. During the period there was a 97.5% conversion of EBITDA into cash.

Interest rate hedging in place for FY2013, FY2014 and FY2015 which combined with an improving debt/EBITDA ratio will continue to decrease interest expense and consolidate EPS growth.

### Outlook

Primary will continue to focus on its core business model over 2H FY2013, namely:

- organic revenue growth gains in an industry with strong underlying demand;
- margin gains as a result of revenue gains, economies of scale and operating efficiencies;
- maintain high quality extensive infrastructure footprint with significant growth capacity;
- provide low cost, high quality health care services to more Australians; and
- consider small bolt-on acquisitions, appropriately priced.

EBITDA for FY2013 is expected to be in the range of \$370m-\$380m resulting in EPS growth of 20%-25%.

# Primary Health Care Limited

## Appendix 4D – Half Year Report

For the Half Year ended 31 December 2012

### Segment analysis

\$m	Six months 31 December 2012	Six months 31 December 2011
<b>Revenue</b>		
Medical Centres	151.6	144.7
Pathology	409.5	384.3
Imaging	154.9	153.1
Health Technology	18.8	17.2
Corporate	0.5	0.8
Intersegment	(14.6)	(13.9)
<b>Total</b>	<b>720.7</b>	<b>686.2</b>
<b>EBITDA</b>		
Medical Centres	84.0	79.0
Pathology	69.5	61.3
Imaging	35.0	26.9
Health Technology	9.7	9.5
Corporate	(12.1)	(9.9)
<b>Total</b>	<b>186.1</b>	<b>166.8</b>
<b>Margin</b>		
Medical Centres	55.4%	54.6%
Pathology	17.0%	16.0%
Imaging	22.6%	17.6%
Health Technology	51.6%	55.2%
<b>Total</b>	<b>25.8%</b>	<b>24.3%</b>

### Medical Centres

EBITDA generated for the six months to 31 December 2012 has grown 6.3% over the prior corresponding period (up from \$79.0m to \$84.0m). EBITDA/Revenue margins have improved 80 bps over the prior corresponding period (up from 54.6% to 55.4%).

Revenue has grown by 4.8% over the prior corresponding period. Revenue and EBITDA in the 58 large-scale centres grew by 9%. GP Patient numbers continue to be somewhat subdued consistent with the cautious economic mood. Non-GP services grew strongly, reflecting the maturing profile of the Primary large-scale medical centres.

One new medical centre opened in the period and no further new centres are planned to open by 30 June 2013.

### Pathology

EBITDA generated for the six months to 31 December 2012 has grown 13% over the prior corresponding period (up from \$61.3m to \$69.5m). EBITDA/Revenue margins have improved 100 bps over the prior corresponding period (up from 16.0% to 17.0%). Organic revenue has grown by 6.6% over the prior corresponding period.

Collection centre rental increases occurred on the de-regulation of collection centre licences in July 2010, but have moderated significantly over time. The announced review of collection centre regulation may provide upside to providers.

The funding adjustment of approximately 1.3% under the Memorandum of Understanding with the Federal Government took effect on 1 January 2013, and was in line with Primary's expectations.

# Primary Health Care Limited

## Appendix 4D – Half Year Report

For the Half Year ended 31 December 2012

### Imaging

EBITDA generated for the six months to 31 December 2012 has grown 30% over the prior corresponding period (up from \$26.9m to \$35.0m). EBITDA/Revenue margins have improved 500 bps over the prior corresponding period (up from 17.6% to 22.6%). Gross billings grew by 5% over the prior corresponding period.

The Imaging division is now realising the benefits of its equipment and information technology investment program, together with the recruitment and retention of leading radiology expertise on a fee-for-service model. Primary's site-by-site focus on costs is also an important part of the division's continued improvement.

### Health Technology

Health Technology revenue grew by 9% in the period to \$18.8m. EBITDA was \$9.7m compared to \$9.5m for the prior corresponding period.

Primary is committed to retain and invest in this business.

### Debt and interest expense

Primary has the following bank debt facility in place:

- \$770m three year four month non-amortising facility, maturing February 2015;
- \$100m three year four month revolving working capital facility, maturing February 2015;
- \$150m five year non-amortising facility, maturing October 2016.

Margins payable by Primary have been reduced. Interest expense, excluding amortisation of borrowing costs, is anticipated to reduce in 2H FY2013 to \$34.5m from \$37.7m in the six months to 31 December 2012.

### Amortisation of borrowing costs

Amortisation of borrowing costs expense was \$2.1m for the six months to 31 December 2012. In the prior corresponding period unamortised borrowing costs on the expiring syndicated bank facility of \$8.5m (\$5.9m after tax) were charged to the profit and loss account and included in amortisation of borrowing costs of \$12.5m in the period.

### Taxation

The effective tax rate on operating earnings for the period was 30.6%. Acquisitions costs (legal costs, stamp duty and commissions) associated with the purchase of practices are expensed in the period for accounting purposes but not deductible for tax purposes.

### Dividend

The interim dividend will be 6.5 cents per share fully franked (31 December 2011: 5.0 cents) payable on 8 April 2013. Primary offers a Dividend Reinvestment Plan (DRP) and a Bonus Share Plan (BSP) with nil discount (31 December 2011: nil discount).

# Primary Health Care Limited

## Appendix 4D – Half Year Report

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### Attachment A – Interim Financial Report

For the Half Year ended 31 December 2012

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# Directors' Report

For the Half Year ended 31 December 2012

Your Directors present their report on the consolidated entity consisting of Primary Health Care Limited and the entities it controlled at the end of, or during, the half year ended 31 December 2012.

## Directors

The Directors of Primary Health Care Limited during the half year ended 31 December 2012 and up to the date of this report were:

- Mr. Robert Ferguson
- Dr. Edmund Bateman
- Mr. Brian Ball
- Dr. Errol Katz
- Dr. Paul Jones
- Mr. Andrew Duff
- Mr. James Bateman
- Mr. Henry Bateman
- Ms. Arlene Tansey (from 31 August 2012)
- Mr. John Crawford (until 30 November 2012)

## Results

Key features of the Half Year results are:

- EBITDA (Earnings Before Interest, Taxation, Depreciation and Amortisation) growth of 11.6% to \$186.1m (2011: \$166.8m);
- Net Profit After Tax \$69.5m (2011: \$46.3m);
- EBITDA growth of Medical Centres 6%, Pathology 13% and Imaging 30% over prior corresponding period;
- Margin growth of Medical Centres 80 bps, Pathology 100 bps and Imaging 500 bps over prior corresponding period;
- 6.5 cents per share interim dividend fully franked (2011: 5 cents).

The Directors have included the additional line item EBITDA in the Income Statement as such presentation is necessary, in the Directors' view, to be relevant to a full understanding of the entity's financial performance.

## Dividend

In respect of the Half Year ended 31 December 2012, an interim dividend of 6.5 cents per share has been declared, fully franked (31 December 2011: 5.0 cents per share).

## Rounding off of amounts

The company is of a kind referred to in Class Order 98/0100 dated 10 July 1998, issued by the Australian Securities and Investments Commission. In accordance with that Class Order amounts in the Directors' Report and the Financial Report have been rounded off to the nearest thousand dollars.

## Auditor's independence declaration

The Auditors' Independence Declaration is set out on page 2.

Signed in accordance with a resolution of the Directors made pursuant to s.303 (5) of the Corporations Act 2001.

On behalf of the Directors



Edmund Bateman - Director  
Sydney 6 February 2013

# Auditor's Independence Declaration

For the half year ended 31 December 2012

# Deloitte.

Deloitte Touche Tohmatsu  
ABN 74 490 121 060

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The Board of Directors  
Primary Health Care Limited  
30-38 Short Street  
LEICHHARDT NSW 2040

## Primary Health Care Limited

Dear Board Members

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Primary Health Care Limited.

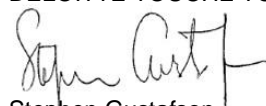
As lead audit partner for the review of the financial statements of Primary Health Care Limited for the half year ended 31 December 2012, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

Yours sincerely



DELOITTE TOUCHE TOHMATSU



Stephen Gustafson  
Partner  
Chartered Accountants  
Sydney, 6 February 2013

Liability limited by a scheme approved under Professional Standards Legislation.  
Member of Deloitte Touche Tohmatsu Limited



# Independent Auditor's Review Report

## To the Members of Primary Health Care Limited

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# Deloitte.

Deloitte Touche Tohmatsu  
ABN 74 490 121 060

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### Independent Auditor's Review Report To the members of Primary Health Care Limited

We have reviewed the accompanying half-year financial report of Primary Health Care Limited, which comprises the balance sheet as at 31 December 2012, the income statement, statement of comprehensive income, the statement of cash flows and the statement of changes in equity for the half-year ended on that date, selected explanatory notes and, the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the end of the half-year or from time to time during the half-year as set out on pages 5 to 22.

#### *Directors' Responsibility for the Half-Year Financial Report*

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

#### *Auditor's Responsibility*

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of Primary Health Care Limited's financial position as at 31 December 2012 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Primary Health Care Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### *Auditor's Independence Declaration*

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Primary Health Care Limited, would be in the same terms if given to the directors as at the time of this auditor's review report.

# Independent Auditor's Review Report

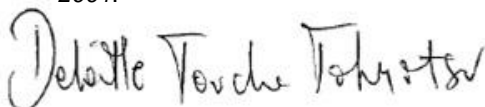
## To the Members of Primary Health Care Limited

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### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Primary Health Care Limited is not in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2012 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.



DELOITTE TOUCHE TOHMATSU



Stephen Gustafson  
Partner  
Chartered Accountants  
Sydney, 6 February 2013

## Directors' declaration

For the Half Year ended 31 December 2012

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The Directors declare that:

- (a) in the Directors' opinion, the attached financial statements and notes are in accordance with the Corporations Act 2001, including compliance with Accounting Standards and giving a true and fair view of the financial position and performance of the consolidated entity; and
- (b) in the Directors' opinion, there are reasonable grounds to believe that the consolidated entity will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors made pursuant to section 303(5) of the Corporations Act 2001.

A handwritten signature in black ink, appearing to read 'Ed B', followed by a period.

Edmund Bateman  
Director

Sydney, 6 February 2013

# Income statement

For the Half Year ended 31 December 2012

	Note	31 December 2012 \$000	31 December 2011 \$000
Revenue	3	720,743	686,182
Employee benefits expense		293,313	289,843
Property expenses		88,136	82,743
Consumables		71,567	67,899
Other expenses		81,615	78,866
<b>EBITDA</b>		<b>186,112</b>	<b>166,831</b>
Depreciation		30,505	32,049
Amortisation of intangibles		13,960	11,604
<b>EBIT</b>		<b>141,647</b>	<b>123,178</b>
Interest expense		37,677	43,611
Amortisation of borrowing costs	4	2,100	12,486
<b>Profit before tax</b>		<b>101,870</b>	<b>67,081</b>
Income tax expense	5	31,146	19,783
<b>Profit for the period</b>		<b>70,724</b>	<b>47,298</b>
Attributable to:			
Equity holders of Primary Health Care Limited		69,533	46,311
Non-controlling interest		1,191	987
<b>Profit for the period</b>		<b>70,724</b>	<b>47,298</b>
	Note	2012 Cents per share	2011 Cents per share
<b>Earnings per share (Consolidated)</b>			
Basic and diluted earnings per share	12	13.8	9.3

Notes to the financial statements are included on pages 12 to 22

# Statement of comprehensive income

For the Half Year ended 31 December 2012

	31 December 2012 \$000	31 December 2011 \$000
<b>Profit for the period</b>	<b>70,724</b>	47,298
<b>Other comprehensive income</b>		
<b>Items that may be reclassified subsequently to profit or loss</b>		
Exchange gain (loss) on translating foreign subsidiaries	17	214
Fair value gain (loss) on available for sale financial assets	2,226	(543)
Fair value (loss) on cash flow hedges	(774)	(9,080)
Income tax on other comprehensive income	(436)	2,887
<b>Other comprehensive income (loss) for the period</b>	<b>1,033</b>	(6,522)
<b>Total comprehensive income for the period</b>	<b>71,757</b>	40,776
Attributable to:		
Equity holders of Primary Health Care Limited	70,566	39,789
Non-controlling interest	1,191	987
	<b>71,757</b>	40,776

Notes to the financial statements are included on pages 12 to 22

## Balance sheet

As at	Note	31 December 2012 \$000	30 June 2012 \$000
<b>Current assets</b>			
Cash		18,060	10,432
Income tax receivable		2,260	1,301
Receivables		153,266	158,645
Consumables		26,443	26,075
<b>Total current assets</b>		<b>200,029</b>	<b>196,453</b>
<b>Non-current assets</b>			
Receivables		4,774	2,853
Property, plant and equipment		413,560	405,136
Goodwill	6	3,181,362	3,138,713
Other intangible assets		92,976	94,023
Other financial assets		9,795	5,920
Deferred tax asset		17,223	18,849
<b>Total non-current assets</b>		<b>3,719,690</b>	<b>3,665,494</b>
<b>Total assets</b>		<b>3,919,719</b>	<b>3,861,947</b>
<b>Current liabilities</b>			
Payables		114,245	107,657
Tax liabilities		17,823	12,150
Provisions	7	62,238	61,642
Interest bearing liabilities	8	2,851	3,804
Other financial liabilities	9	10,224	10,966
<b>Total current liabilities</b>		<b>207,381</b>	<b>196,219</b>
<b>Non-current liabilities</b>			
Payables		3,830	4,873
Provisions	7	5,722	5,618
Interest bearing liabilities	8	1,072,786	1,071,828
Other financial liabilities	9	11,700	10,296
<b>Total non-current liabilities</b>		<b>1,094,038</b>	<b>1,092,615</b>
<b>Total liabilities</b>		<b>1,301,419</b>	<b>1,288,834</b>
<b>Net assets</b>		<b>2,618,300</b>	<b>2,573,113</b>
<b>Equity</b>			
Issued capital	11	2,353,617	2,349,364
Reserves		(2,329)	(3,529)
Retained profits		261,694	221,951
<b>Equity attributable to equity holders of the parent</b>		<b>2,612,982</b>	<b>2,567,786</b>
Non-controlling interest		5,318	5,327
<b>Total equity</b>		<b>2,618,300</b>	<b>2,573,113</b>

Notes to the financial statements are included on pages 12 to 22

# Cash flow statement

For the Half Year ended 31 December 2012

		31 December 2012 \$000	31 December 2011 \$000
	Note		
<b>Cash flows from operating activities</b>			
Receipts from customers		742,304	701,122
Payments to suppliers and employees		(561,126)	(541,165)
Interest and other cost of finance paid		(35,630)	(50,663)
Net income tax paid		(15,200)	(11,100)
Payments against restructuring provision		(265)	(9,697)
Interest received		226	360
Dividend received		-	461
<b>Net cash provided by operating activities</b>	13(b)	<b>130,309</b>	<b>89,318</b>
<b>Cash flows from investing activities</b>			
Payments for businesses purchased	13(e)	(42,649)	(37,962)
Payments for property plant and equipment		(37,293)	(39,133)
Payments for other intangibles		(14,880)	(5,000)
Payments for investments		(1,251)	(115)
Payments for subsidiaries		-	(1,000)
Proceeds from sale of property plant and equipment		597	-
<b>Net cash (used in) investing activities</b>		<b>(95,476)</b>	<b>(83,210)</b>
<b>Cash flows from financing activities</b>			
Repayment of borrowings and finance lease liabilities		(106,668)	(57,457)
Proceeds from borrowings		105,000	80,000
Dividends paid		(25,512)	(16,926)
Payments for debt issue costs		-	(10,600)
Proceeds from issues of shares		-	200
Payments for share issue costs		(25)	(24)
<b>Net cash (used in) provided by financing activities</b>		<b>(27,205)</b>	<b>(4,807)</b>
<b>Net increase in cash held</b>		<b>7,628</b>	<b>1,301</b>
<b>Cash at the beginning of the period</b>		<b>10,432</b>	<b>43,252</b>
Effect of exchange rate movements on cash held in foreign currencies		-	(73)
<b>Cash at the end of the period</b>	13(a)	<b>18,060</b>	<b>44,480</b>

Notes to the financial statements are included on pages 12 to 22

# Statement of changes in equity

For the Half Year ended 31 December 2012

	Issued capital	Investment revaluation reserve	Cash flow hedge reserve	Foreign currency translation reserve	Share based payments reserve	Retained earnings	Attributable to owners of the parent	Non controlling interest	Total
Consolidated	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
<b>Balance at 1 July 2012</b>	<b>2,349,364</b>	<b>610</b>	<b>(14,769)</b>	<b>1,046</b>	<b>9,584</b>	<b>221,951</b>	<b>2,567,786</b>	<b>5,327</b>	<b>2,573,113</b>
Profit for the period	-	-	-	-	-	69,533	69,533	1,191	70,724
Exchange differences arising on translation of foreign operations	-	-	-	17	-	-	17	-	17
Fair value gain on available for sale investments	-	2,226	-	-	-	-	2,226	-	2,226
Fair value (loss) on cash flow hedges	-	-	(5,411)	-	-	-	(5,411)	-	(5,411)
Loss on cash flow hedges transferred to profit and loss	-	-	4,637	-	-	-	4,637	-	4,637
Income tax relating to components of other comprehensive income	-	(668)	232	-	-	-	(436)	-	(436)
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>1,558</b>	<b>(542)</b>	<b>17</b>	<b>-</b>	<b>69,533</b>	<b>70,566</b>	<b>1,191</b>	<b>71,757</b>
Payment of dividends	-	-	-	-	-	(29,790)	(29,790)	(1,200)	(30,990)
Share based payments	-	-	-	-	167	-	167	-	167
Movement in share capital (Note 11)	4,253	-	-	-	-	-	4,253	-	4,253
<b>Balance at 31 December 2012</b>	<b>2,353,617</b>	<b>2,168</b>	<b>(15,311)</b>	<b>1,063</b>	<b>9,751</b>	<b>261,694</b>	<b>2,612,982</b>	<b>5,318</b>	<b>2,618,300</b>
Balance at 1 July 2011	2,337,758	(1,072)	-	(360)	8,812	154,251	2,499,389	5,000	2,504,389
Profit for the period	-	-	-	-	-	46,311	46,311	987	47,298
Exchange differences arising on translation of foreign operations	-	-	-	214	-	-	214	-	214
Fair value (loss) on available for sale investments	-	(543)	-	-	-	-	(543)	-	(543)
Fair value (loss) on cash flow hedges	-	-	(9,080)	-	-	-	(9,080)	-	(9,080)
Income tax relating to components of other comprehensive income	-	163	2,724	-	-	-	2887	-	2887
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>(380)</b>	<b>(6,356)</b>	<b>214</b>	<b>-</b>	<b>46,311</b>	<b>39,789</b>	<b>987</b>	<b>40,776</b>
Payment of dividends	-	-	-	-	-	(24,347)	(24,347)	(655)	(25,002)
Share based payments	-	-	-	-	500	-	500	-	500
Movement in share capital	8,251	-	-	-	-	-	8,251	-	8,251
<b>Balance at 31 December 2011</b>	<b>2,346,009</b>	<b>(1,452)</b>	<b>(6,356)</b>	<b>(146)</b>	<b>9,312</b>	<b>176,215</b>	<b>2,523,582</b>	<b>5,332</b>	<b>2,528,914</b>

Notes to the financial statements are included on pages 12 to 22



# Statement of changes in equity

For the Half Year ended 31 December 2012

	Cents per share 2012	Cents per share 2011	31 December 2012 \$000	31 December 2011 \$000
<b>Dividends</b>				
<b>Recognised amounts</b>				
Final dividend – previous financial year	6.0	5.0	30,102	24,873
Dividend forgone under the Bonus Share Plan	-	-	(312)	(526)
<b>Total dividends paid</b>	<b>6.0</b>	<b>5.0</b>	<b>29,790</b>	<b>24,347</b>
<b>Unrecognised amounts</b>				
Interim dividend - current financial period	6.5	5.0		

All dividends are fully franked at the corporate income tax rate (2012: 30%, 2011: 30%). The record date for determining entitlement to the interim dividend is 22 March 2013. The dividend is payable on 8 April 2013. The Company offers a Dividend Reinvestment Plan (DRP) and a Bonus Share Plan (BSP). The last date for an election notice for participation in these plans is 22 March 2013.

The Directors have determined that the DRP and BSP will operate at a nil discount (31 December 2011: nil discount) based on the volume weighted average price ("VWAP") for Primary's fully paid ordinary shares on the eight day trading period commencing one clear trading day after the record date.

Notes to the financial statements are included on pages 12 to 22

# Notes to the financial statements

For the Half Year ended 31 December 2012

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## 1. Significant accounting policies

### Statement of compliance

This half year financial report is a general purpose financial report prepared in accordance with the *Corporations Act 2001* and AASB 134 *Interim Financial Reporting*. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*. This financial report does not include all of the notes normally included within the annual financial report. Accordingly, it is recommended that this report be read in conjunction with the 30 June 2012 annual financial report of Primary Health Care Limited, together with any public announcements made by Primary Health Care Limited and its controlled entities (the Group) during the period in accordance with any continuous disclosure obligations arising under the *Corporations Act 2001*.

### Basis of preparation

The accounting policies and methods of computation adopted in the preparation of the half year financial report are consistent with those adopted and disclosed in the Group's 2012 annual financial report for the financial year ended 30 June 2012, with one exception described below. These accounting policies are consistent with Australian Accounting Standards and with International Financial Reporting Standards.

The Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to their operations and effective for the current half-year.

New and revised Standards and amendments thereof and Interpretations effective for the current half-year that are relevant to the Group include:

- Amendments to AASB 1, 5, 7, 101, 112, 120, 121, 132, 133 and 134 as a consequence of AASB 2011-9 *Amendments to Australian Accounting Standards – Presentation of Items of Other Comprehensive Income*

The adoption of all the new and revised Standards and Interpretations has not resulted in any changes to the Group's accounting policies and has no effect on the amounts reported for the current or prior half-years. However, the application of AASB 2011-9 has resulted in changes to the Group's presentation of, or disclosure in, its half-year financial statements.

### Early adoption of AASB119 *Employee Benefits* (September 2011)

The Directors have elected under s.334(5) of the *Corporations Act 2001* to apply Accounting Standard AASB 119 *Employee Benefits* (September 2011) for this financial period, even though the Standard is not required to be applied until annual reporting periods beginning 1 July 2013. The financial impact in the current period is a \$0.2m credit to the Income Statement (31 December 2011: \$0.1m credit).

### Comparative information

Where necessary, comparative amounts have been reclassified and repositioned for consistency with current period disclosures. Further details on the nature and reason for amounts that have been reclassified and repositioned for consistency with current period disclosures, where considered material, are referred to separately in the half year report or notes thereto.

# Notes to the financial statements

For the Half Year ended 31 December 2012

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## 2. Segment information

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Board (the chief operating decision makers) in assessing performance and in determining the allocation of resources.

For internal management reporting purposes, the Group is organised into the four major operating segments, all within Australia, described below:

Medical Centres – This division provides a range of services and facilities to general practitioners, specialists and other health care providers who conduct their own practices and businesses at its medical centres.

Imaging – This division provides imaging and scanning services from stand-alone imaging sites and from within the consolidated entity's medical centres.

Pathology operations – This division provides pathology services.

Health Technology – This division develops, sells and supports health related software products.

Other – This division provides corporate support to all other operating segments.

### Inter-segment sales

All inter-segment sales are eliminated on consolidation.

Medical Centres – This division charges the Group's Imaging and Pathology divisions a fee for use of its facilities and services.

# Notes to the financial statements

For the Half Year ended 31 December 2012

## 2. Segment information (continued)

31 December 2012	Medical Centres \$000	Pathology \$000	Imaging \$000	Health Technology \$000	Other \$000	Total \$000
<b>Revenue</b>	<b>151,634</b>	<b>409,463</b>	<b>154,953</b>	<b>18,780</b>	<b>490</b>	<b>735,320</b>
Intersegment sales	(14,577)	-	-	-	-	(14,577)
<b>Total Revenue</b>	<b>137,057</b>	<b>409,463</b>	<b>154,953</b>	<b>18,780</b>	<b>490</b>	<b>720,743</b>
<b>EBITDA</b>	<b>84,001</b>	<b>69,490</b>	<b>35,025</b>	<b>9,738</b>	<b>(12,142)</b>	<b>186,112</b>
Depreciation	8,352	7,643	13,865	242	402	30,505
Amortisation	3,638	2,885	2,640	3,814	984	13,960
<b>EBIT</b>	<b>72,011</b>	<b>58,962</b>	<b>18,520</b>	<b>5,682</b>	<b>(13,528)</b>	<b>141,647</b>
Interest expense					37,677	37,677
Amortisation of borrowing costs					2,100	2,100
<b>Profit before tax</b>	<b>72,011</b>	<b>58,962</b>	<b>18,520</b>	<b>5,682</b>	<b>(53,305)</b>	<b>101,870</b>

31 December 2011	Medical Centres \$000	Pathology \$000	Imaging \$000	Health Technology \$000	Other \$000	Total \$000
Revenue	144,766	384,274	153,073	17,171	885	700,169
Intersegment sales	(13,987)	-	-	-	-	(13,987)
<b>Total Revenue</b>	<b>130,779</b>	<b>384,274</b>	<b>153,073</b>	<b>17,171</b>	<b>885</b>	<b>686,182</b>
<b>EBITDA</b>	<b>78,979</b>	<b>61,322</b>	<b>26,946</b>	<b>9,592</b>	<b>(10,008)</b>	<b>166,831</b>
Depreciation	8,243	7,527	15,290	265	724	32,049
Amortisation	3,256	2,700	1,539	3,446	643	11,604
<b>EBIT</b>	<b>67,480</b>	<b>51,095</b>	<b>10,117</b>	<b>5,881</b>	<b>(11,395)</b>	<b>123,178</b>
Interest expense					43,611	43,611
Amortisation of borrowing costs					12,486	12,486
<b>Profit before tax</b>	<b>67,480</b>	<b>51,095</b>	<b>10,117</b>	<b>5,881</b>	<b>(67,492)</b>	<b>67,081</b>

Due to an internal restructure, Health Technology no longer charges all other Operating Segments a fee for IT research, development or support. As of 1 July 2012, these costs are borne by the individual Operating Segments. As a result of this restructure, prior period information has been restated to be consistent with the results for the current period.

# Notes to the financial statements

For the Half Year ended 31 December 2012

	31 December 2012 \$000	31 December 2011 \$000
<b>3. Revenue</b>		
Trading revenue	720,071	685,228
Other revenue		
Interest	226	360
Other	446	133
Liquidation distribution received	-	461
	<b>720,743</b>	<b>686,182</b>
<b>4. Amortisation of borrowing costs</b>		
Amortisation of:		
Syndicated debt borrowing costs	1,485	3,417
Retail bond borrowing costs	615	615
Costs written off re expiring facilities	-	8,454
	<b>2,100</b>	<b>12,486</b>
<b>5. Income tax expense</b>		
The prima facie income tax expense on the continuing operations pre tax accounting profit reconciles to the income tax expense in the financial statements as follows:		
Profit before income tax expense	101,870	67,081
Income tax calculated at 30% (2011: 30%)	30,561	20,124
Tax effect of amounts which are not (taxable) deductible in calculating taxable income:		
Research and development allowance	(90)	(877)
Share-based payments	50	150
Acquisition-related costs	947	584
Other	45	869
	<b>31,513</b>	<b>20,850</b>
Over provision in prior years	(367)	(1,067)
	<b>31,146</b>	<b>19,783</b>

# Notes to the financial statements

For the Half Year ended 31 December 2012

	31 December 2012 \$000	30 June 2012 \$000
<b>6. Goodwill</b>		
Opening balance	3,138,713	3,081,598
Acquisition of subsidiaries	-	-
Acquisition of businesses	42,649	57,115
	<b>3,181,362</b>	<b>3,138,713</b>

## 7. Provisions

### (a) Current

Provision for employee benefits	59,493	58,295
Self insurance provision	2,128	3,082
Other	617	265
	<b>62,238</b>	<b>61,642</b>

### (b) Non-current

Provision for employee benefits	2,956	3,115
Self insurance provision	2,766	2,503
	<b>5,722</b>	<b>5,618</b>

### (c) Nature and purpose of provisions

#### (i) Employee benefit provisions

Employee benefit provisions include annual leave and long service leave liabilities. Following the early adoption of AASB119 *Employee Benefits* the annual leave provision and long service leave provision are recognised using the projected unit credit method. Expected future payments are discounted using market yields at the reporting date on Commonwealth Government Bonds with terms to maturity that match, as closely as possible, the estimated future cash flows.

#### (ii) Self insurance provision

The provision relates primarily to self-insured workers' compensation liabilities under the licensing conditions of the respective state authorities of Victoria, New South Wales, South Australia and Western Australia.

# Notes to the financial statements

For the Half Year ended 31 December 2012

	31 December 2012 \$000	30 June 2012 \$000
<b>8. Interest bearing liabilities</b>		
<b>(a) Current</b>		
Gross bank loan	2,441	2,337
Finance lease liabilities	410	1,467
	<b>2,851</b>	<b>3,804</b>
<b>(b) Non-current</b>		
Gross bank loans	929,028	930,274
Retail bonds	152,274	152,274
Finance lease liabilities	1,476	1,372
	<b>1,082,778</b>	<b>1,084,920</b>
Unamortised borrowing costs	(9,992)	(12,092)
	<b>1,072,786</b>	<b>1,071,828</b>

## 9. Other financial liabilities

Current	10,224	10,966
Non-current	11,700	10,296
	<b>21,924</b>	<b>21,262</b>

Other financial liabilities represent the hypothetical cost to the Group as at 31 December 2012 to close out all of the Group's cash flow hedges. The current/non-current classification of the other financial liability is determined by the maturity dates of the Group's individual cash flow hedges.

The group does not enter or hold derivative financial instruments for trading purposes.

## 10. Net tangible asset backing

Net tangible asset backing per share	<b>(\$1.31)</b>	<b>(\$1.33)</b>
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# Notes to the financial statements

For the Half Year ended 31 December 2012

	No. of Shares December 2012 000's	No. of Shares June 2012 000's	31 December 2012 \$000	30 June 2012 \$000
<b>11. Issued Capital</b>				
Opening balance	501,717	497,420	2,369,229	2,357,623
Exercise of share options	-	120	-	230
Transfer from share based payments reserve	-	-	-	112
Shares issued via Dividend Reinvestment Plan	1,180	3,840	4,278	11,287
Shares issued via Bonus Share Plan	86	337	-	-
Capital raising/share issue costs, net of tax	-	-	(25)	(23)
<b>Closing balance</b>	<b>502,983</b>	<b>501,717</b>	<b>2,373,482</b>	<b>2,369,229</b>
Reverse acquisition adjustment (1994)			(19,865)	(19,865)
<b>Closing balance – Consolidated</b>			<b>2,353,617</b>	<b>2,349,364</b>

## 12. Earnings per share

	31 December 2012 \$000	31 December 2011 \$000
<b>Earnings</b>		

The earnings used in the calculation of basic and diluted earnings per share are the same and can be reconciled to the income statement as follows:

Profit attributable to equity holders of Primary Health Care Limited	69,533	46,311
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	31 December 2012 000's	31 December 2011 000's
<b>Weighted average number of shares</b>		
The weighted average number of shares used in the calculation of basic earnings per share	502,254	498,647
Potential ordinary shares <sup>1</sup>	-	54
The weighted average number of shares used in the calculation of diluted earnings per share	502,254	498,701

<sup>1</sup> Potential ordinary shares represent share options, but only to the extent that they are considered dilutive.



# Notes to the financial statements

For the Half Year ended 31 December 2012

	31 December 2012 \$000	31 December 2011 \$000
<b>13. Notes to the cash flow statement</b>		

## (a) Reconciliation of cash

For the purposes of the statement of cash flows, cash includes cash on hand and in banks, net of outstanding bank overdrafts. Cash at the end of the period as shown in the statement of cash flows is reconciled to the related items in the balance sheet as follows:

Cash	18,060	44,480
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## (b) Reconciliation of profit from ordinary activities after related income tax to net cash flows from operating activities

Profit attributable to equity holders	69,533	46,311
Depreciation of plant and equipment	30,505	32,049
Amortisation of intangibles	13,960	11,604
Amortisation of borrowing costs	2,100	12,486
Share based payments expense	167	500
Non-controlling Interest	1,191	987
Profit on sale of other investments	129	-
Increase (decrease) in liabilities;		
Trade payables and accruals	2,594	(3,929)
Provisions	700	(4,011)
Tax balances	6,340	2,866
Decrease (increase) in assets;		
Consumables	(368)	(941)
Receivables and prepayments	3,458	(8,604)
Net cash provided by operating activities	130,309	89,318

## (c) Non cash investing and financing

During the period 1,180,093 (2011: 2,691,498) and 86,147 (2011: 175,378) shares were issued pursuant to the Dividend Reinvestment and Bonus Share Plans respectively.

These transactions are not reflected in the statement of cash flows.

# Notes to the financial statements

For the Half Year ended 31 December 2012

## 13. Notes to the cash flow statement (continued)

	31 December 2012 \$000	30 June 2012 \$000
<b>(d) Financing facilities (Consolidated)</b>		
<b>Current</b>		
Secured Loan facility		
Amount used	2,441	2,337
Amount unused	-	-
<b>Non Current</b>		
Secured Syndicated Debt facilities		
Amount used	920,000	920,000
Amount unused	-	-
Secured Bilateral multi-option facility		
Amount used	-	-
Amount unused	100,000	100,000
Secured Loan facility		
Amount used	9,028	10,274
Amount unused	8,624	7,482

Amounts unused on non current facilities are able to be drawn during the course of the ordinary working capital cycle of the Group.

# Notes to the financial statements

For the Half Year ended 31 December 2012

## 13. Notes to the cash flow statement (continued)

### (e) Businesses acquired

#### (i) Health related practices

Members of the Group continued to acquire health related practices to expand their existing businesses.

It is not practical to show the impact of the individual medical practices acquired during the year on the Group's results for the year (as required by AASB 3 *Business Combinations*), as it is impractical to allocate the costs associated with the Group's multi-disciplinary medical centres to the individual medical practices acquired.

#### (ii) Summary

	31 December 2012 \$000	31 December 2011 \$000
The net outflow of cash to acquire businesses is reconciled as follows:		
Fair value of identifiable net assets acquired		
Health related practices	-	-
Controlled entities	-	-
	-	-
Goodwill		
Health related practices	42,649	31,962
Controlled entities	-	-
	42,649	31,962
Consideration – cash paid to acquire businesses		
Health related practices	42,649	31,962
Controlled entities	-	1,000
Decrease in payables relating to acquisitions	-	5,000
	42,649	37,962
Cash paid for acquisitions	42,649	37,962
Less cash acquired	-	-
Net payments for the purchase of businesses	42,649	37,962

## Notes to the financial statements

For the Half Year ended 31 December 2012

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	31 December 2012 \$000	30 June 2012 \$000
<b>14. Contingent liabilities</b>		
Treasury bank guarantees		
Statutory requirement	18,397	17,897
Other	7,151	6,548
	<b>25,548</b>	<b>24,445</b>

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### 15. Subsequent events

There has not been any other matter or circumstance that has arisen since the end of the period that has significantly affected, or may significantly affect, the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial periods.